

Please contact Mark Sessions at mark@theblowershop.com if you are interested in this position. Thank you!

Sales Associate

The Sales Associate will be responsible for taking phone orders and providing technical advice.

Good communicator, respectful, well kept, hungry to learn product and technical knowledge. Methods of reaching existing and new customers will include, cold calling, answering phones email, and attending high impact events. Some travel will be required.



Main Responsibilities:

- The Sales Associate will be joining an existing sales team and sharing responsibility for answering the phone and providing technical advice.
 - Phone
 - Cold calling prospects
 - Contacting existing customers
 - Answering phones
 - Taking orders
 - Providing technical advice.
 - Customer Relations
 - Represent The Blower Shop well in person and over the phone.
 - Building relationships with dealers
 - Visit customers
 - E-Sales
 - Online orders
 - Return email from info@
 - Trending sales report
 - Offer marketing ideas
- Attend industry trade shows and conduct product training at customer service centers when needed.
- The Sales Associate will work closely with current and prospective customers, developing strong relationships and gain knowledge on their business needs.
- Seek out and expand our distribution network.
- Increase product offerings with current distributors.

Desired Experience:

- Automotive Technical Experience
- Engine Building Experience
- Sales Experience
- Computer Experience with Excel, Word, Outlook
- Willing to Learn